

## Management Certificate- Retail Management Concentration Total Credits: 24



## **Progression Plan**

Fall Term 1 12 credit hours	Hours	Notes
1 <sup>st</sup> 8 weeks		
<ul> <li>MGT 140 Organizational Behavior</li> </ul>	3	
<ul> <li>ACC 131 Principles of Accounting I</li> </ul>	3	
2 <sup>nd</sup> 8 weeks		
BSA 228 Professional Productivity Solutions	3	Prerequisite: Reading Proficiency.
MGT 223 Human Resource Management	3	_
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Term hours subtotal: 12

Spring Term 1 12 credit hours	Hours Notes
1 <sup>st</sup> 8 weeks	
<ul> <li>MGT 220 Principles of Management</li> </ul>	3
<ul> <li>MGT 233 Business Communication</li> </ul>	3
2 <sup>nd</sup> 8 weeks	
<ul> <li>MGT 229 Strategic Management</li> </ul>	3
<ul> <li>MKT 240 Principles of Marketing</li> </ul>	3
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Term hours subtotal: 12

This recommended sequence is not a binding agreement of any kind between Yavapai College and the student, but merely represents a potential curriculum that may be altered as appropriate to meet the student's academic objectives. Course availability is subject to change and all courses are not available every semester. Students should inquire each semester with their Advisor before registering to determine current requirements and possible changes to the suggested curriculum.