



Fall Term 1		9 credit hours	Hours	Notes
1st 8 weeks				
• MGT 183 Managing Business Finances			3	
2nd 8 weeks				
• MKT 280 Marketing Tactics and Techniques			3	
• MGT 281 High Performance Management			3	
Term hours subtotal:			9	

Spring Term 1		9 credit hours	Hours	Notes
1st 8 weeks				
• MGT 188 Competitor Differentiation			3	
2nd 8 weeks				
• MGT 283 Operations Management			3	
• MGT 285 Growing Your Business			3	
Term hours subtotal:			9	

Summer Term 1		3 credit hours	Hours	Notes
• MGT 288 Business Plan Development			3	Prerequisites: MGT 183, MGT 188, MGT 281, MGT 283, MGT 285 and MKT 280.
Term hours subtotal:			3	

This recommended sequence is not a binding agreement of any kind between Yavapai College and the student, but merely represents a potential curriculum that may be altered as appropriate to meet the student's academic objectives. Course availability is subject to change and all courses are not available every semester. Students should inquire each semester with their Advisor before registering to determine current requirements and possible changes to the suggested curriculum.